



**Thank you Aalborg Universitet for having chosen
us.**

PLEASE FIND ATTACHED YOUR NEW AGREEMENT.

AGREEMENT ACCOMMODATION AND MEETINGS

The following agreement has this day been concluded between **Aalborg Universitet**, legal ID 29102384, hereinafter referred to as the Customer and Scandic Hotels Holding AB, legal ID 556723-5725, hereinafter referred to as Scandic. The price setting are inline with SKI prices, and the SKI agreement, how can regulate the prices two times per year in Marts and September.

§ 1 TERMS OF THE AGREEMENT

The agreement shall come into force on **1/1/2025** and shall remain in force up to **12/31/2025**. Either party can cancel the agreement during the term of the agreement with a minimum of three (3) months' notice. Cancellation must be made in writing.

§ 2 RATE AND OTHER PRODUCTS

See enclosure to see products applied in this agreement.

Corporate Saver

The negotiated discounts are automatically linked to Scandic's public rate product Flex, which is based on demand and supply, and can change daily. The discount applies for the room charge only, regardless of room category. Customer also receives a discounted price for breakfast.

Corporate Volume

The negotiated fixed rates apply to the rate for a standard single room (one person/single occupancy). Supplement for standard double room occupancy (two persons) will apply.

During low demand periods, typically weekends and holidays, Scandic may sell at a lower public Flex rate than the Customer's contracted rate. For those dates the Customer is guaranteed a rate match with a 3% discount.

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Discount will apply on all room categories within Scandic. For Signature Collection the room categories may vary per hotel.

Last Room Availability (LRA)

LRA is an agreement between Customer and Scandic, whereby all company-negotiated rates/discounts associated with a specific room category are available at that negotiated rate/discount. This includes the last room to be sold in that specific room category, but it does not apply when there are no rooms left.

Country/Brand	Room categories included for static LRA
Denmark	Standard
Finland	Standard
Germany	Standard
Norway	Standard
Poland	Standard
Sweden	Economy, Room Cabin and Standard
Signature Collection	Select room categories by hotel

LRA applies to individual accommodation, i.e. 1-9 rooms.

Customer receives availability at hotel(s) in peak demand periods. This represents a true added value that has a price attached to it.

LRA will apply to hotel(s) listed in the enclosure where Yes is stated in the LRA column.

During select high demand periods, LRA will not be available for hotels in Denmark, Finland, Norway and Sweden and in Germany special rates will apply. All close-out periods are published on Scandic's websites and may change at any time:

www.scandichotels.com/close-outs www.scandichotels.dk/close-outs www.scandichotels.no/close-outs
www.scandichotels.de/close-outs www.scandichotels.fi/close-outs www.scandichotels.se/close-outs

Meetings Discount

Meeting discounts apply to Meeting Packages and Room Hire (a minimum number of participants might be required). German hotels are excluded from meeting discounts.

All contracted rate products

Negotiated rates are subject to availability where Scandic has the right to limit the number of available rooms. For exception(s), i.e. where Last Room Availability applies, see enclosure. Max 20 rooms (9 rooms in Germany and Poland) can be booked at negotiated rates in a single booking (max 9 rooms if Last Room Availability).

During periods of high demand, Scandic reserves the right to set restrictions and limitations on the number of requested room nights when making a reservation.

In the event of changes occurring in Scandic's regular rates due to VAT rate or charges over which Scandic has no control changing during the term of the agreement, Scandic reserves the right to amend the agreement rates in accordance therewith.

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§ 3 VOLUME

Discounted and or negotiated room rates are based on one year's total purchases. See enclosure to view total purchases and specific commitment(s) per hotel(s).

If the total purchase volume after six (6) months of the term of this agreement does not exceed 45 per cent of the volumes specified individually for each specific hotel in the separate enclosure, Scandic shall be entitled to discuss joint activities with the Customer to achieve the annual target, to reduce the discount or to change the agreement products i.e. remove Last Room Availability.

§ 4 RESERVATIONS

The Customer's Client ID number **D000023757** is to be quoted as a booking code in conjunction with the reservation for the negotiated rates to apply.

All hotels within Scandic can be booked through all Scandic's websites (max four rooms in one booking) and call centers (max nine rooms in one booking). Meetings can be booked online at most hotels and all hotels can be requested on Scandic's websites.

The Customer shall ensure that the travel agent uses all available means to display Scandic as the most preferred option in relevant systems/self-booking tools. The Customer shall also ensure that their travel agent share information about Scandic's share of business.

The negotiated rates agreed between the Customer and Scandic do not include any right to commission payments on the part of travel agents. In conjunction with travel agency bookings it is assumed, for the negotiated discounts and rates to apply, that an agreement regarding remuneration exists between the Customer and the travel agency, and that the remuneration will be settled directly in between these two parties.

For reservation details, see separate enclosure.

§ 5 CANCELLATION RULES

Cancellation details for individual accommodation (1-9 rooms) are available on Scandic's websites ([Terms and conditions | Scandic Hotels](#)). Other cancellation rules apply for groups (10-20 rooms in one single booking), which respective hotel will confirm upon booking.

§ 6 CREDIT, TERMS AND CONDITIONS OF PAYMENT

Payment shall be made using a credit card accepted by Scandic.

If invoicing is requested, this must be approved by Scandic a number of days prior to arrival (number of days varies by country). A minimum amount per invoice raised is required. Penalty interest will be levied after the due date. The penalty interest rate varies by country.

Terms and conditions of payment are detailed below:

Country	Terms (# days)	Invoicing Fee
Denmark	30	No
Finland	14	Yes
Germany	10	Yes
Norway	14	Yes
Poland	10	Yes
Sweden	10	Yes

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§ 7 IMPLEMENTATION

The Customer undertakes to inform all relevant departments and any business subsidiaries immediately after the agreement has been signed, and further, to supply Scandic with a list of the relevant contact persons.

Scandic undertakes to contact the relevant contact persons at the Customer's various departments and/or subsidiaries as soon as possible thereafter to reinforce still further the information regarding this agreement.

Statistics over number of room nights and volume of revenue are delivered to the Customer by Scandic according to agreed frequency in between the parties.

§ 8 PERSONAL DATA

In reference to the EU 2016/679 General Data Protection Regulation ("GDPR");

Both Parties will process personal data as a controller under the Agreement. Nothing in the Agreement shall be construed as either Party takes on a responsibility as a processor or process personal data on behalf of the other Party.

The Customer is controller of the processing of personal data about its employees for the means and purpose of booking hotel rooms, or having a travel agency book hotel rooms, with Scandic.

When the Customer or a travel agency book hotel rooms with Scandic, personal data is transferred to Scandic. The Customer guarantees that the transfer of personal data is done according to a legal disclosure where the Customer, as controller, have provided sufficient information to the data subjects. The transfer does not mean that Scandic becomes a processor to the Customer.

Scandic is controller of the same personal data as the Customer about the Customer's employees, but for other means and purposes. For clarity; when Scandic, after a legal disclosure from the Customer, receives and processes the data subject's personal data in Scandic's system, Scandic becomes controller of such personal data for the purpose of fulfilling its agreement with the data subjects (providing hotel rooms).

More information is available on Scandic's websites ([Privacy Policy | Scandic Hotels](#)).

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§ 9 CONFIDENTIALITY

The Customer and Scandic shall keep this agreement confidential and not disclose any parts thereof to a third party.

Each respective Nordic country's industry rules for individual hotel accommodation shall apply in connection with this agreement. Regarding hotels in Germany and Poland, each respective hotel will on request confirm which rules apply.

§ 10 FORCE MAJEURE

No party shall be liable for any default or delay in the performance of its obligations under this agreement (i) if and to the extent the default or delay is caused, directly or indirectly, by fire, flood, elements of nature, lock-outs, blockades, acts of war, terrorism or civil unrest or any other similar extraordinary cause beyond the reasonable control of the party and (ii) provided the non-performing party is without fault and the default or delay could not have been prevented by reasonable precautions.

§ 11 GOVERNING LAW AND DISPUTES

Any disputes concerning the interpretation or application of the Agreement must be decided by a Danish court, in accordance with Danish law.

Enclosure:

- Enclosure 1: Reservation Details
- Enclosure 2: Hotel(s), Product(s), Volume Target(s) and Market Share(s)

The Agreement has been signed using GetAccept Digital Signature Technology.

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RESERVATION DETAILS

The Customer's Client ID number **D000023757** is to be quoted as a booking code in conjunction with the reservation for the negotiated rates to apply.

Individual accommodation (1-9 rooms)

Internet (max 4 rooms in one booking):

www.scandichotels.de	www.scandichotels.fi	www.scandichotels.se
www.scandichotels.dk	www.scandichotels.no	www.scandichotels.com

Scandic Reservation and Customer Service:

Denmark	+45 33 48 04 00	Finland (charge 0.65€/min + local/min)	+358 200 81 800
Germany	+49 307 007790	Norway	+47 23 15 50 00
Poland	+49 717 870 000	Sweden	+46 8 517 517 00

Through a travel agent using:

Amadeus Galileo Sabre
 Other reservation system:

Group accommodation (10+ rooms)

Scandic Group and Meeting Sales:

Denmark	+45 33 48 04 04, meeting.dk@scandichotels.com
Finland	+358 300 870 888*, meeting.fi@scandichotels.com
Helsinki	+358 300 870 881*, sales.helsinki@scandichotels.com
Germany	+49 307 007790, convention.germany@scandichotels.com
Norway	+47 21 89 81 00, meeting@scandichotels.com
Poland	Email hotel directly, e.g. meeting.gdansk@scandichotels.com
Sweden	+46 8 517 517 00, group.sweden@scandichotels.com

*(charge 0.26€/min + local/min)

Meetings

Internet

www.scandichotels.dk/meeting	www.scandichotels.no/meeting	www.scandichotels.com/meeting
www.scandichotels.fi/meeting	www.scandichotels.se/meeting	

Scandic Group and Meeting Sales:

Denmark	+45 33 48 04 04, meeting.dk@scandichotels.com
Finland	+358 300 870 888*, meeting.fi@scandichotels.com
Helsinki	+358 300 870 881*, sales.helsinki@scandichotels.com
Germany	+49 307 007790, convention.germany@scandichotels.com
Norway	+47 21 89 81 00, meeting@scandichotels.com
Poland	Email hotel directly, e.g. meeting.gdansk@scandichotels.com
Sweden	+46 8 517 517 00, meeting.group.se@scandichotels.com

*(charge 0.26€/min + local/min)

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

HOTEL(S), PRODUCT(S), VOLUME TARGET(S) AND MARKET SHARE(S)

Agreed products and discounts/rates per hotel

Country	Destination	Hotel	Product	Discount	Rate	LRA	Breakfast	Seasonal Supplement From May 1 to September 30
Denmark	Aalborg	Scandic Aalborg City	Corporate Volume		DKK920	Yes	Yes	
Denmark	Aalborg	Scandic Aalborg Øst	Corporate Volume		DKK953	Yes	Yes	
Denmark	Århus	Scandic Aarhus City	Corporate Volume		DKK1,083	Yes	Yes	
Denmark	Århus	Scandic The Mayor	Corporate Volume		DKK842	Yes	Yes	DKK100,-
Denmark	Århus	Scandic Aarhus Vest	Corporate Volume		DKK778	Yes	Yes	DKK55,-
Denmark	Copenhagen	Scandic Glostrup	Corporate Volume		DKK1,007	Yes	Yes	
Denmark	Copenhagen	Scandic Copenhagen	Corporate Volume		DKK1,170	Yes	Yes	DKK218,-
Denmark	Copenhagen	Scandic CPH Strandpark	Corporate Volume		DKK1,138	Yes	Yes	DKK109,-
Denmark	Copenhagen	Scandic Falkoner	Corporate Volume		DKK1,149	Yes	Yes	DKK217,-
Denmark	Copenhagen	Scandic Front	Corporate Volume		DKK1,356	Yes	Yes	DKK217,-
Denmark	Copenhagen	Scandic Kødbyen	Corporate Volume		DKK1,170	Yes	Yes	DKK218,-
Denmark	Copenhagen	Scandic Nørreport	Corporate Volume		DKK1,170	Yes	Yes	DKK218,-
Denmark	Copenhagen	Scandic Palace	Corporate Volume		DKK1,318	Yes	Yes	DKK210,-
Denmark	Copenhagen	Scandic Sluseholmen	Corporate Volume		DKK1,127	Yes	Yes	
Denmark	Copenhagen	Scandic Spectrum	Corporate Volume		DKK1,214	Yes	Yes	DKK218,-
Denmark	Copenhagen	Scandic Sydhavnen	Corporate Volume		DKK1,083	Yes	Yes	
Denmark	Copenhagen	Scandic Webers	Corporate Volume		DKK1,083	Yes	Yes	DKK109,-

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Denmark	Esbjerg	Scandic Olympic	Corporate Volume	DKK1,181	Yes	Yes
Denmark	Herning	Scandic Regina	Corporate Volume	DKK1,007	Yes	Yes
Denmark	Horsens	Scandic Opus Horsens	Corporate Volume	DKK866	Yes	Yes
Denmark	Copenhagen	Scandic Hvidovre	Corporate Volume	DKK974	Yes	Yes
Denmark	Kolding	Scandic Kolding	Corporate Volume	DKK942	Yes	Yes
Denmark	Odense	Scandic Odense	Corporate Volume	DKK904	Yes	Yes
Denmark	Ringsted	Scandic Ringsted	Corporate Volume	DKK974	Yes	Yes
Denmark	Roskilde	Scandic Roskilde Park	Corporate Volume	DKK1,082	Yes	Yes
Denmark	Silkeborg	Scandic Silkeborg	Corporate Volume	DKK920	Yes	Yes
Denmark	Sønderborg	Scandic Sønderborg	Corporate Volume	DKK728	Yes	Yes
All Countries	All Scandic Hotels	Corporate Saver	16%		Yes	Yes
Denmark	All Hotels in Denmark	Meetings Fixed Rate			No	Yes
All Countries	All Scandic Hotels	Meetings Discount	10%		No	Yes

German hotels are excluded from meeting discounts.

Volume commitments

Discounted and negotiated room rates are based on one year's total purchases, total 1,500 room nights and/or DKK1,800,000 excluding VAT.

As part of total volume, specific commitments have been agreed for select hotel(s):

Country	Destination	Hotel	Revenue Target	Room Night Target
Denmark	Aalborg	Scandic Aalborg City	DKK920,000	100
Denmark	Aalborg	Scandic Aalborg Øst	DKK330,000	350
Denmark	Århus	Scandic Aarhus City	DKK0	0
Denmark	Århus	Scandic The Mayor	DKK45,000	50
Denmark	Århus	Scandic Aarhus Vest	DKK0	0

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Denmark	Copenhagen	Scandic Glostrup	DKK0	0
Denmark	Copenhagen	Scandic Copenhagen	DKK0	0
Denmark	Copenhagen	Scandic CPH Strandpark	DKK0	0
Denmark	Copenhagen	Scandic Falkoner	DKK0	0
Denmark	Copenhagen	Scandic Front	DKK0	0
Denmark	Copenhagen	Scandic Kødbyen	DKK0	0
Denmark	Copenhagen	Scandic Nørreport	DKK0	0
Denmark	Copenhagen	Scandic Palace	DKK0	0
Denmark	Copenhagen	Scandic Sluseholmen	DKK0	0
Denmark	Copenhagen	Scandic Spectrum	DKK0	0
Denmark	Copenhagen	Scandic Sydhavnen	DKK0	350
Denmark	Copenhagen	Scandic Webers	DKK0	0
Denmark	Esbjerg	Scandic Olympic	DKK0	0
Denmark	Herning	Scandic Regina	DKK0	0
Denmark	Horsens	Scandic Opus Horsens	DKK0	0
Denmark	Copenhagen	Scandic Hvidovre	DKK0	0
Denmark	Kolding	Scandic Kolding	DKK0	0
Denmark	Odense	Scandic Odense	DKK0	0
Denmark	Ringsted	Scandic Ringsted	DKK0	0
Denmark	Roskilde	Scandic Roskilde Park	DKK0	0
Denmark	Silkeborg	Scandic Silkeborg	DKK0	0
Denmark	Sønderborg	Scandic Sønderborg	DKK0	0
All Countries		All Scandic Hotels	EURO	0
Denmark		All Hotels in Denmark	DKK1,800,000	0
All Countries		All Scandic Hotels	EURO	0

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Meeting prices

The prices are per person, for meetings over 10 persons.

Meeting prices follow the Meeting prices in the SKI agreement. For 2025.

Scandic Copenhagen	Pris pr 15. marts 2024 inkl. moms	
Pakke 2 – Halvdagspakke	kr. 553	kr. 596
Pakke 3 – Heldagspakke	kr. 630	kr. 679
Pakke 4 – Døgnpakke	kr. 923	kr. 994
Pakke 5 – Halvandendagspakke	Kr. 1476	Kr. 1.590
Individuel overnatning	999	kr. 1.163 / 1.380
Scandic Cph Strandpark	Pris pr 15. marts 2024 inkl. moms	
Pakke 2 – Halvdagspakke	kr. 670	kr. 722
Pakke 3 – Heldagspakke	kr. 795	kr. 856
Pakke 4 – Døgnpakke	kr. 1.095	kr. 1.180
Pakke 5 – Halvandendagspakke	kr. 1.565	kr. 1.686
Individuel overnatning		Kr. 1131/1239
Scandic Spectrum	Pris pr 15. marts 2024 inkl. moms	
Pakke 2 – Halvdagspakke	kr. 670	kr. 722

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 3 – Heldagspakke	kr. 795	kr. 856
Pakke 4 – Døgnspakke	kr. 1.095	kr. 1.180
Pakke 5 – Halvandendagspakke	kr. 1.565	kr. 1.686
Individuel overnatning		Kr. 1207/1423

Scandic Esbjerg, Olympic		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 436	kr. 470
Pakke 3 – Heldagspakke	kr. 502	kr. 541
Pakke 4 – Døgnspakke	kr. 822	kr. 885
Pakke 5 – Halvandendagspakke	kr. 1.258	kr. 1.355
Individuel overnatning		kr. 1.155
Scandic Falkoner konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 553	kr. 596
Pakke 3 – Heldagspakke	kr. 604	kr. 650
Pakke 4 – Døgnspakke	kr. 923	kr. 994
Pakke 5 – Halvandendagspakke	kr. 1.476	kr. 1.590
Overnatning i tilkøb til møder	kr. 1.009	kr. 1.087

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Individuel overnatning		Kr. 1142/1358
Scandic Front		Pris pr 15. marts 2024 inkl. moms
Individuel overnatning		Kr. 1347/1564
Scandic Frederikshavn konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 370	kr. 399
Pakke 3 – Heldagspakke	kr. 451	kr. 486
Pakke 4 – Døgnpakke	kr. 771	kr. 830
Pakke 5 – Halvandendagspakke	kr. 1.141	kr. 1.229
Overnatning i tilkøb til møder	705	kr. 759
Individuel overnatning		Kr. 828/1077
Scandic Glostrup konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 441	kr. 475
Pakke 3 – Heldagspakke	kr. 502	kr. 541
Pakke 4 – Døgnpakke	kr. 822	kr. 885
Pakke 5 – Halvandendagspakke	kr. 1.263	kr. 1.360
Overnatning i tilkøb til møder	kr. 806	kr. 869

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Individuel overnatning		kr. 1.001
Scandic Herning konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 380	kr. 410
Pakke 3 – Heldagspakke	kr. 451	kr. 486
Pakke 4 – Døgnpakke	kr. 771	kr. 830
Pakke 5 – Halvandendagspakke	kr. 1.151	kr. 1.240
Overnatning i tilkøb til møder	kr. 837	kr. 901
Individuel overnatning		kr. 1.001
Scandic Opus Horsens		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 499	kr. 538
Pakke 3 – Heldagspakke	kr. 599	kr. 645
Pakke 4 – Døgnpakke	kr. 852	kr. 918
Pakke 5 – Halvandendagspakke	kr. 1.304	kr. 1.404
Individuel overnatning		kr. 861
Scandic Hvidovre konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 2 – Halvdagspakke	kr. 340	kr. 366
Pakke 3 – Heldagspakke	kr. 502	kr. 541
Pakke 4 – Døgnpakke	kr. 822	kr. 885
Pakke 5 – Halvandendagspakke	kr. 1.161	kr. 1.251
Overnatning i tilkøb til møder	kr. 806	kr. 869
Individuel overnatning		kr. 969
Scandic Kolding konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 380	kr. 410
Pakke 3 – Heldagspakke	kr. 451	kr. 486
Pakke 4 – Døgnpakke	kr. 771	kr. 830
Pakke 5 – Halvandendagspakke	kr. 1.151	kr. 1.240
Overnatning i tilkøb til møder	kr. 786	kr. 847
Individuel overnatning		kr. 936
Scandic Kødbyen		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 557	kr. 719
Pakke 3 – Heldagspakke	kr. 604	kr. 855

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 4 – Døgnpakke	kr. 923	kr. 1.169
Pakke 5 – Halvandendagspakke	kr. 1.480	kr. 1.594
Individuel overnatning		kr. 1.163/ 1.380
Scandic Nørreport		Pris pr 15. marts 2024 inkl. moms
Individuel overnatning		kr. 1.163/ 1.380
Scandic Odense		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 451	kr. 535
Pakke 3 – Heldagspakke	kr. 520	kr. 650
Pakke 4 – Døgnpakke	kr. 822	kr. 1.009
Pakke 5 – Halvandendagspakke	kr. 1.273	kr. 1.544
Individuel overnatning		kr. 898
Scandic Palace		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 502	kr. 541
Pakke 3 – Heldagspakke	kr. 553	kr. 596
Pakke 4 – Døgnpakke	kr. 872	kr. 940
Pakke 5 – Halvandendagspakke	kr. 1.375	kr. 1.481
Individuel overnatning		kr. 1.312/ 1.516
Scandic Ringsted konf.		Pris pr 15. marts 2024 inkl. moms

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 492	kr. 530
Pakke 3 – Heldagspakke	kr. 533	kr. 574
Pakke 4 – Døgnpakke	kr. 852	kr. 918
Pakke 5 – Halvandendagspakke	kr. 1.344	kr. 1.448
Overnatning i tilkøb til møder	kr. 806	kr. 869
Individuel overnatning		kr. 969
Scandic Roskilde konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 492	kr. 530
Pakke 3 – Heldagspakke	kr. 553	kr. 596
Pakke 4 – Døgnpakke	kr. 872	kr. 940
Pakke 5 – Halvandendagspakke	kr. 1.364	kr. 1.470
Overnatning i tilkøb til møder	kr. 806	kr. 869
Individuel overnatning		kr. 1.076
Scandic Silkeborg konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 2 – Halvdagspakke	kr. 380	kr. 410
Pakke 3 – Heldagspakke	kr. 451	kr. 486
Pakke 4 – Døgnpakke	kr. 771	kr. 830
Pakke 5 – Halvandendagspakke	kr. 1.151	kr. 1.240
Overnatning i tilkøb til møder	kr. 806	kr. 869
Individuel overnatning		kr. 915
Scandic Sluseholmen		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 522	kr. 563
Pakke 3 – Heldagspakke	kr. 583	kr. 628
Pakke 4 – Døgnpakke	kr. 903	kr. 973
Pakke 5 – Halvandendagspakke	kr. 1.425	kr. 1.535
Individuel overnatning		kr. 1.120
Scandic Sydhavnen konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 522	kr. 563
Pakke 3 – Heldagspakke	kr. 583	kr. 628
Pakke 4 – Døgnpakke	kr. 903	kr. 973

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 5 – Halvandendagspakke	kr. 1.425	kr. 1.535
Overnatning i tilkøb til møder	kr. 959	kr. 1.033
Individuel overnatning		kr. 1.077
Scandic Sønderborg konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 360	kr. 388
Pakke 3 – Heldagspakke	kr. 401	kr. 432
Pakke 4 – Døgnpakke	kr. 720	kr. 776
Pakke 5 – Halvandendagspakke	kr. 1.080	kr. 1.164
Overnatning i tilkøb til møder	kr. 624	kr. 672
Individuel overnatning		kr. 724
Scandic The Mayor konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 451	kr. 486
Pakke 3 – Heldagspakke	kr. 533	kr. 574
Pakke 4 – Døgnpakke	kr. 852	kr. 918
Pakke 5 – Halvandendagspakke	kr. 1.304	kr. 1.404

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Overnatning i tilkøb til møder	kr. 705	kr. 759
Individuel overnatning		kr. 839/ 936
Scandic Vejle konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 380	kr. 410
Pakke 3 – Heldagspakke	kr. 451	kr. 486
Pakke 4 – Døgnpakke	kr. 771	kr. 830
Pakke 5 – Halvandendagspakke	kr. 1.151	kr. 1.240
Overnatning i tilkøb til møder	kr. 685	kr. 738
Individuel overnatning		kr. 882
Scandic Aalborg Øst		Pris pr 15. marts 2024 inkl. moms
Pakke 2 – Halvdagspakke	kr. 451	kr. 535
Pakke 3 – Heldagspakke	kr. 533	kr. 629
Pakke 4 – Døgnpakke	kr. 852	kr. 1.009
Pakke 5 – Halvandendagspakke	kr. 1.304	kr. 1.544
Individuel overnatning		kr. 947
Scandic Aarhus City konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Pakke 2 – Halvdagspakke	kr. 522	kr. 563
Pakke 3 – Heldagspakke	kr. 604	kr. 650
Pakke 4 – Døgnpakke	kr. 923	kr. 994
Pakke 5 – Halvandendagspakke	kr. 1.446	kr. 1.557
Overnatning i tilkøb til møder	kr. 907	kr. 977
Individuel overnatning		kr. 1.077
Scandic Aarhus Vest konf.		Pris pr 15. marts 2024 inkl. moms
Pakke 1 – Korttidspakke	kr. 181	kr. 195
Pakke 2 – Halvdagspakke	kr. 401	kr. 432
Pakke 3 – Heldagspakke	kr. 502	kr. 541
Pakke 4 – Døgnpakke	kr. 822	kr. 885
Pakke 5 – Halvandendagspakke	kr. 1.222	kr. 1.317
Overnatning i tilkøb til møder	kr. 746	kr. 803
Individuel overnatning		kr. 774 /828
Scandic Aalborg City		Pris pr 15. marts 2024 inkl. moms
Individuel overnatning		kr. 915
Scandic Webers		Pris pr 15. marts 2024 inkl. moms
Individuel overnatning		kr. 1.077 / 1.185

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

SKI

Hoteller på overnatningsaftalen har priser på individuel overnatning. Aftalen løber fra maj 2023 til og med 2026

Hoteller på konferenceaftalen har priser på overnatning i tilkøb til møder. Aftalen løber fra 2021 til og med 2024

Hoteller der er med på begge aftaler, har derfor begge priser

Tilkøbsydelser		Pris pr. pers. Ekskl. moms:	Inkl moms
Forlængelse af konferencepakkerne varighed			
Forlængelse af varighed for mødelokale til gruppearbejde			
Leje – mødelokale til gruppearbejde (stort 11-25 per.) pr. dag		2175	2719
Leje – mødelokale til gruppearbejde (lille 2-10 per.) pr. dag		1087	1359
Forplejning (morgenmad)		97	122
Forplejning (frokost)		278	348
Forplejning (eftermiddagsforfriskninger)		97	122
Forplejning (middag: 2 retter eller buffet)		287	359
Forplejning (ekstra ret til middag)		82	103
Forplejning (sodavand på flaske)		28	35
Forplejning (vand med brus på flaske)		28	35
Forplejning (øl på flaske)		38	48
Forplejning (husets vin på flaske, rød)		322	403
Forplejning (husets vin på flaske, hvid)		322	406
Forplejning (glas husets vin, rød)		64	80
Forplejning (glas husets vin, hvid)		64	80
Teknisk udstyr (bærbar computer)		820	1025
Teknisk udstyr (lydanlæg med forstærkere og højtalere) Det vi har i huset			
Teknisk udstyr (panelmikrofon)		273	342

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Teknisk udstyr (trådløs mikrofon) Dem vi har i huset			
Teknikersupport pr. time		683	854
Konferencesekretariatet, pr. time		410	513

Sæsonpriser på individuelle overnatninger: **lav** Q1, Q4, **høj** Q2,Q3

Prisreguleringer konference juni 2024

Prisreguleringer overnatning næste gang september 2024

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Enclosure 2: Hotel(s), Product(s), Volume Targets(s) and Market Share(s)

Nr.	Krav																																				
	<p>De angivne timeantal for konferencer, seminarer og møder omfattet af mødepakkerne dækker den tid, deltagerne anvender de bestilte mødelokaler. Deltagernes ophold på konferencestedet kan således overstige det angivne timeantal, f.eks. såfremt der tilkøbes overnatning.</p> <p>Leverandøren skal, udover ovenstående konferencepakkers fastlagte varighed, yde en fleksibilitet uden merbetaling, sådan at standardpakkerne kan forlænges med en ekstra varighed på op til ½ time. Denne skal kunne ligges enten umiddelbart før eller efter standardpakkens varighed.</p> <p>Hver mødepakke indeholder en række standardydelser, jf. nedenstående tabel:</p> <table border="1"> <thead> <tr> <th></th> <th colspan="5">Mødepakker</th> </tr> <tr> <th>Standardydelser</th> <th>Pakke 1</th> <th>Pakke 2</th> <th>Pakke 3</th> <th>Pakke 4</th> <th>Pakke 5</th> </tr> </thead> <tbody> <tr> <td>Mødelokaler</td> <td>Mødelokale i plenum</td> </tr> <tr> <td>Teknisk udstyr*</td> <td>Diverse AV- og it-udstyr</td> </tr> <tr> <td>Forplejning</td> <td>Drikkevarer**</td> <td>Drikkevarer**</td> <td>Drikkevarer **</td> <td>Drikkevarer **</td> <td>Drikkevarer **</td> </tr> <tr> <td>Forplejning</td> <td>Forplejningen i halvdagspakken indeholder: Frokost eller Middag (2 retter),(afhængigt af start- og sluttidspunkt på mødet)***. Forfriskning - frugt eller kage.</td> <td>Forplejningen i heldagspakken indeholder: Formiddags-forfriskning Frokost Eftermiddags-forfriskning</td> <td>Forplejningen i dagnpakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Eftermiddagsforfriskning (dag 1).</td> <td>Forplejningen i halvandendagspakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2) Eftermiddagsforfriskning (dag 1),(dag 2) **** (afhænger af start- og sluttidspunkt på mødet).</td> <td>Forplejningen i halvandendagspakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2) Eftermiddagsforfriskning (dag 1),(dag 2) **** (afhænger af start- og sluttidspunkt på mødet).</td> </tr> </tbody> </table>		Mødepakker					Standardydelser	Pakke 1	Pakke 2	Pakke 3	Pakke 4	Pakke 5	Mødelokaler	Mødelokale i plenum	Teknisk udstyr*	Diverse AV- og it-udstyr	Forplejning	Drikkevarer**	Drikkevarer**	Drikkevarer **	Drikkevarer **	Drikkevarer **	Forplejning	Forplejningen i halvdagspakken indeholder: Frokost eller Middag (2 retter),(afhængigt af start- og sluttidspunkt på mødet)***. Forfriskning - frugt eller kage.	Forplejningen i heldagspakken indeholder: Formiddags-forfriskning Frokost Eftermiddags-forfriskning	Forplejningen i dagnpakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Eftermiddagsforfriskning (dag 1).	Forplejningen i halvandendagspakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2) Eftermiddagsforfriskning (dag 1),(dag 2) **** (afhænger af start- og sluttidspunkt på mødet).	Forplejningen i halvandendagspakken indeholder: Formiddagsforfriskning (dag 1),(dag 2)**** (afhænger af start- og sluttidspunkt på mødet). Frokost (dag 1),(dag 2) Eftermiddagsforfriskning (dag 1),(dag 2) **** (afhænger af start- og sluttidspunkt på mødet).								
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* Krav til udstyr og teknik: Fladskærm eller projektor, lydanlæg med forstærker og højttalere, stabilt trådløst eller kabelt system som kan dele indholdet fra ens egen computer på mødelokalets store skærm, panel- og trådløse mikrofoner os/eller

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Signatories

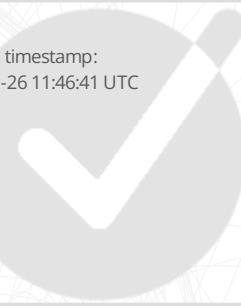


Steen Harrit Jacobsen

Vicedirektør Økonomi
Aalborg Universitet

Email: shja@adm.aau.dk
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(desktop)
IP number: 130.225.247.88

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2024-11-26 11:46:41 UTC



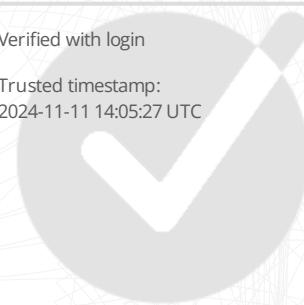
Jesper Poulsen

Scandic Sales

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Device: Edge 131.0.0.0 on Unknown Windows 10.0 (computer)
IP number: 94.145.23.212 - IP Location: Hillerød, Denmark
Comment: super og jeg har ændret ham til at kunne underskrive :-)

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Document was sent to Steen Harrit Jacobsen (shja@adm.aau.dk)
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Device: ()

2024-11-26 11:40:42 UTC

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2024-11-26 11:40:38 UTC

Document was commented by Helle Wulff (hwu@adm.aau.dk)
Device: ()
Comment: Jeg tror jeg har sendt den nu

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Device: Edge 131.0.0.0 on Unknown Windows 10.0 (computer)
IP number: 94.145.23.212 - IP Location: Hillerød, Denmark
Comment: send mig e mail adressen, så tilføjer jeg vedkommende som underskriver.

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Document was sent to Steen Harrit Jacobsen (shja@adm.aau.dk)
Device: ()

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IP number: 130.225.198.132

2024-11-26 11:32:41 UTC

Document was commented by Helle Wulff (hwu@adm.aau.dk)
Device: ()
Comment: Hej igen. Det er ok. Jeg skal have vores Vice økonomi direktør til at signere. Hvordan klarer vi det? Den der med at videresende , er ikke optimal , da jeg ikke har alle de oplysninger der blibver bedt om.. jeg kan klare emailadresse og navn

2024-11-26 10:35:24 UTC

Document was commented by Jesper Poulsen
(Jesper.G.Poulsen@scandichotels.com)
Device: Edge 131.0.0.0 on Unknown Windows 10.0 (computer)
IP number: 94.145.23.212 - IP Location: Hillerød, Denmark
Comment: Hej Helle. Ja det er en anden udgave i år, som jeg ikke selv er herrer over udformning på, og det er den eneste jeg kan lave. Tror du det går, eftersom priserne jo er korrekte, og der ikke andet er ændret i kontrakten i forhold til 2024 :-)



2024-11-26 10:20:44 UTC	Document was commented by Helle Wulff (hwu@adm.aau.dk) Device: () Comment: Hej Jesper tak for tilsendte; Men hvorfor er den ikke på dansk i år? priserne ser fine ud men jeg sender lige den fra 2024 til dig. Den er noget mere overskuelig for os
2024-11-26 10:17:14 UTC	Document was reviewed by Helle Wulff (hwu@adm.aau.dk) Device: Edge 131.0.0.0 on Unknown Windows 10.0 (computer) IP number: 130.225.198.132
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